



New Hanover County
Presented By: Laymon Group, Inc.
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Group Voluntary Specified Disease Insurance

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**Benefits & Cost Summary:
Group Specified Disease**

New Hanover County
GCI with Cancer and 10 year age banding

Group Voluntary Specified Disease Insurance

Specified disease insurance is designed to help employees offset the financial effects of a catastrophic illness with a lump sum benefit if an insured is diagnosed with a covered specified disease. The Specified Disease benefit is based on the amount of coverage in effect on the date of diagnosis of a specified disease or the date treatment is received according to the terms and provisions of the policy.

Proposed Coverage Effective Date: 8/1/2014
Cost of Coverage Paid By: Employee
Number of Eligible Employees: 1,800
Policy Situs State: North Carolina

Plan Description	All Eligible Employees
Type of Plan	Specified Disease with Cancer coverage
Covered Conditions	Cancer, Carcinoma in Situ, Heart Attack, Coronary Artery Bypass Surgery, Stroke, End Stage Renal (Kidney) Failure, Major Organ Failure, Permanent Paralysis as the result of a Covered Accident, Coma as the result of Severe Traumatic Brain Injury, Blindness, Benign Brain Tumor, Occupational HIV Additional Covered Conditions for Dependent -Cerebral Palsy -Cleft Lip or Palate -Cystic Fibrosis -Down Syndrome -Spina Bifida State variations may apply
Benefit Amount	Employee: \$10,000 in increments of \$10,000 Spouse: \$10,000 in increments of \$10,000 Child: 25% of Employee Amount

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Plan Description, Continued	All Eligible Employees
Rates	Issue age, unisex, tobacco distinct
Family Coverage Options	Employee/Child Employee/Child and Spouse
Benefit Reduction	Benefit reduces to 50% on the policy anniversary date following the insured's 70th birthday
Pre-Existing Condition Period	None
Benefit Waiting Period	None
Preexisting Condition Limitation	No
Portability	Yes
Lump Sum Benefit	\$10,000
Employer Elected Options	Recurrence Benefit: 25% Wellness Benefit: Not Included Cancer Coverage: Automatically included for all employees (no elections)
Employee Elected Options	Critical Illness Benefit Amount Spouse Coverage

Underwriting Guidelines and Limits			
	Guaranteed Issue		
Employee*	\$10,000		
Spouse*	\$10,000		
*Guaranteed Issue available up to \$10,000 benefit amount for Employees and \$10,000 benefit amount for Spouse.			
Minimum Number of Lives required for policy to issue: 2% of eligible lives.			

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Benefit Payment

Unum’s Group Specified Disease plan pays a lump sum benefit, when an employee or covered child is diagnosed with any of the noted specified diseases.

The employee flat benefit amount is payable for each category with a maximum payout of the benefit amount of three times for the base covered conditions. Cancer conditions may provide a fourth payout of the benefit amount.

Once 100% of the benefit amount has been paid within a category, no further payout is available for any illness within that category for the insured. Once the insured has exhausted all benefit maximums in each category, his or her coverage is terminated.

Category	Specified Disease	Percentage of Benefit Amount	Maximum Percentage of Benefit Amount for Category
Base Covered Conditions - 1	Coronary Artery Bypass Surgery ¹	25%	100%
	Heart Attack	100%	
	Stroke ²	100%	
Base Covered Conditions - 2	Benign Brain Tumor	100%	100%
	End Stage Renal (Kidney) Failure	100%	
	Major Organ Failure ³	100%	
	Blindness	100%	
Base Covered Conditions - 3	Coma ⁴	100%	100%
	Occupational HIV ⁵	100%	
	Permanent Paralysis ⁶	100%	
Cancer Conditions	Carcinoma in Situ ⁷	25%	100%
	Cancer	100%	

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Category	Additional Specified Diseases for Dependent	Percentage of Benefit Amount	Maximum Percentage of Benefit Amount for Category
Base Covered Conditions - 1	Down Syndrome	100%	100%
Base Covered Conditions - 2	Cerbral Palsy	100%	100%
	Cystic Fibrosis	100%	
	Spina Bifida	100%	
Base Covered Conditions - 3	Cleft Lip/Palate	100%	100%

1 Pay out of the coronary artery bypass surgery benefit reduces the remaining pay out for the category 1.

2 Evidence of persistent neurological deficits confirmed by a neurologist at least 30 days after the event.

3 Diagnosis of major organ failure of the heart, lungs, liver or pancreas resulting in the insured being placed on the United Network for Organ Sharing list for a transplant.

4 Coma resulting from severe traumatic brain injury lasting for a period of 14 or more consecutive days.

5 Diagnosis of the human immunodeficiency virus resulting from a covered accident which exposed the insured to HIV- contaminated body fluids.

6 Complete and permanent loss of the use of two or more limbs for continuous 90 days as a result of a covered accident.

7 Pay out of the carcinoma in situ benefit reduces the remaining pay out for the diagnosis of cancer.

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Rates and Cost Information:

Monthly Rate per \$10,000

Age	Non-Tobacco	Tobacco
<25	\$6.60	\$10.60
25-29	\$6.60	\$10.60
30-34	\$10.80	\$20.20
35-39	\$10.80	\$20.20
40-44	\$20.70	\$41.30
45-49	\$20.70	\$41.30
50-54	\$35.50	\$70.80
55-59	\$35.50	\$70.80
60-64	\$53.80	\$97.60
65-69	\$53.80	\$97.60
70+	\$106.60	\$163.00

Employee Pay, Issue age, unisex, tobacco distinct
Same rates apply for Spouse. Spouse issue age 17-64.

Rate Guarantee: 2 Year Rate Guarantee

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Eligibility for, entitlement to, and amount of actual benefits will be determined according to the terms of the group critical illness insurance policy.

- Coverage for Occupational HIV not available in California, Indiana and Minnesota.
- Coverage for Permanent Paralysis not available in Pennsylvania.
- California, Maine, and Texas applicants must have comprehensive health coverage before applying for critical illness coverage.

THIS IS A LIMITED POLICY

Underwritten by:

Unum Life Insurance Company of America

2211 Congress Street, Portland, ME 04122

Proposal Conditions and General Information

New Hanover County

Proposal Conditions:

This Benefits and Cost Summary is under no circumstances a contract for the insurance described herein. This is a proposal. Once the terms of the benefits outlined in this Benefits and Cost Summary are finalized and confirmed, an offer letter will be entered into and signed by the Employer and Unum, and Unum will issue the applicable insurance contract. In addition, the product information and descriptions contained in this proposal are an abbreviated form only to give you a general understanding of the insurance coverage proposed by Unum. If the information in this Benefits and Cost Summary differs from the insurance contract issued, the actual terms of the policy will govern in all instances. The rates in this Benefits and Cost Summary are based on census data received by Unum. This Benefits and Cost Summary will remain open for 90 days, after which time it will automatically expire without notice or further action.

NOTICE TO ERISA PLAN FIDUCIARIES: When ERISA governs, offering both employer paid and employee paid insurance products under a single ERISA plan and reporting them on a single Form 5500 gives maximum flexibility to employers to determine the proportion of employer and employee funding and to make decisions on how premium is allocated among coverages. The employer's payment obligation is the difference between the total cost of benefits and any employee contributions.

ERISA Support: Unum supports treating all its group policies as employee welfare benefit plans governed by ERISA and will do so unless an employer advises that its plan qualifies for an exemption from ERISA. To assist employers in carrying out their ERISA responsibilities, employers who provide Unum with the necessary information can, in most cases, use Unum's certificate booklets to comply with their initial summary plan description disclosure requirements. Unum also provides employers with the premium and commission information needed to complete Schedule A on Form 5500 for group insurance. Similar information will be provided for other insurance policies, upon request. Please call 1-800-633-7491 for Broker Compensation Services to request such information.

BROKER COMPENSATION DISCLOSURE NOTICE FOR GROUP PRODUCTS

Your insurance or benefits advisor can offer you advice and guidance as you select the policy and provider most appropriate for your needs. At Unum we recognize the important role these professionals play in the sale of our products and services and offer them a variety of compensation programs. Your advisor can provide you with information about these programs as well as those available from other providers. We support disclosure of broker compensation so that customers can make an informed buying decision.

Brokers may be eligible to receive Base Commissions and Supplemental Commissions from Unum.

Unless you have agreed in writing to compensate the broker differently, Unum provides Base Commissions to all brokers in connection with the sale of an insurance policy. Base Commissions are a fixed percentage of the policy premium, and may include a one time, first year flat amount for each policy sold. Base Commissions are paid by Unum to the broker(s) on your policy. In some circumstances, broker(s) may be eligible to receive commissions on your policy even after a broker of record change has occurred.

A broker may also qualify for Supplemental Commissions paid by Unum. For group insurance products, Supplemental Commissions may be paid as a fixed percentage of total eligible group insurance premiums.

- For New Sales premiums, the Supplemental Commission rate may range from 0% to 5.00% of total premiums paid. For certain group products, an additional 0% to 11.00% Supplemental Commission may be paid; and an additional flat amount per application may be paid for using our laptop enrollment system.
- For Renewal premiums, the Supplemental Commission rate may range from 0% to 2.00%.

The exact Supplemental Commission percentage payable to any broker is based upon the total dollar amount of all eligible inforce or new sales insurance premiums or number of policies that the broker had in force with Unum in the prior calendar year. Supplemental Commissions may be calculated differently for other insurance products. The premium you pay is not impacted whether or not your broker receives Supplemental Commissions.

If you would like additional information about the range of compensation programs our company offers for your group insurance policy or any other Unum insurance product, you can find more details at www.unum.com. Should you have other questions not addressed by the website, including the Supplemental Commission percentage applicable to your broker, or if you want to speak to us directly about broker compensation, please call (866) 822-0716 (outside the US, call (423) 294-0001).

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